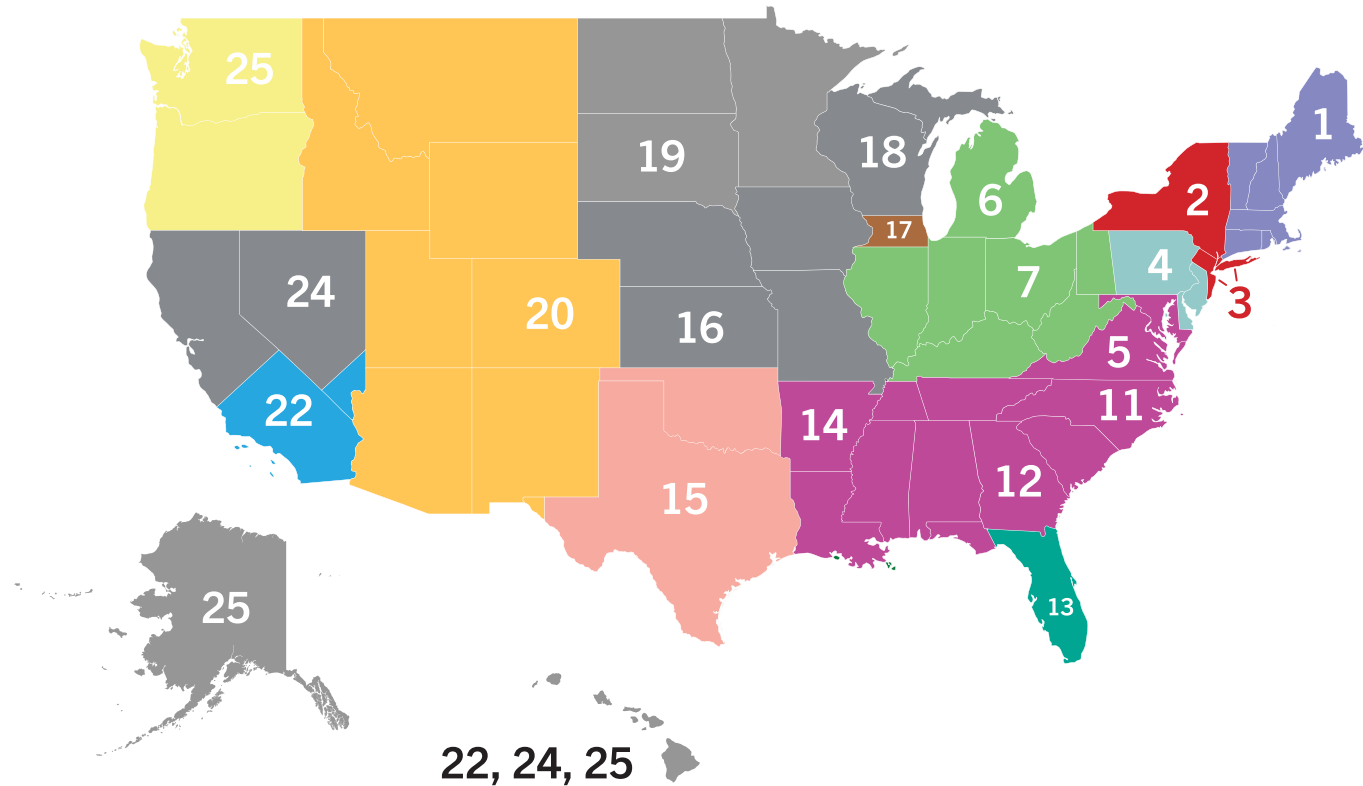


# SALES REPRESENTATIVE MAP



Rep Group	States	MAFSI
Concept Equipment	CT, MA, ME, NH, RI, VT.	1
EMC Hospitality	CA (South), NV (Las Vegas Only)	22
Excelsior Marketing	NJ (North), NYC, Upstate NY	2 (NY Only), 3
Jay Mark Group	IL (Chicago Metro)	17 (Chicago Area Only)
Lindox Siegel	AL, AR, D.C., LA, FL (Panhandle), GA, MD, NC, SC, TN, VA	5, 11, 12, 14
One Source Reps	DE, NJ (South, Central), PA (East, Central)	4
Professional Reps (Florida Office)	FL (Except Panhandle)	13
Professional Reps (Midwest Office)	IL (Central, South), IN, KY, MI (Lower), OH, PA (West), WV	2, (West PA Only) 6, 7
Professional Reps (Pacific NW Office)	AK, ID, MT, OR, WA	25
Professional Reps (Rocky Mountain Office)	AZ, CO, ID, MT, NM, TX (El Paso Only), UT, WY	20, 25
Professional Reps (Texas Office)	OK, TX (Except El Paso)	15
No Representation (Insinger)	CA (North), HI, IA, IL (North), KS, MI (Upper), MN, MO, MS, ND, NE, NV (Except Las Vegas), SD, WI	16, 18, 19, 24

All opportunities from Canada fall under MAFSI 26. All international opportunities are MAFSI 28, covered by Dorian Drake.

Last updated 4/10/2026.

## CONTACT INFORMATION



### **Concept Equipment**

25 East Street, Winchester, MA 01890  
(781) 721-0123  
conceptequipment@gmail.com

### **EMC Hospitality**

110 W. 11th St. Suite 200,  
Los Angeles, CA 90015  
info@emchospitality.com

### **Dorian Drake International**

2 Westchester Park Drive  
White Plains, New York 10604  
(914) 697-9800

### **Excelsior Marketing**

PO Box 1717  
Mineola NY 11501  
(914) 500-4546  
office@excelsiormktg.com

### **Jay Mark Group Ltd.**

175 Lively Boulevard  
Elk Grove Village, IL 60007  
(847) 545-1918  
info@jaymark.net

### **Lindox Siegel**

1770 Corporate Dr., Suite 565  
Norcross, GA 30093  
(404) 352-8147  
preston.baker@lindoxsiegel.com

### **One Source Reps**

800 Calcon Hook Road  
Bays 201 & 202  
Sharon Hill, PA 19079  
(610) 565-5200  
quotes@osreps.com

### **Professional Reps**

750 E. Covey Ln. #110  
Phoenix, AZ 85024  
(877) 995-8922  
info@professionalreps.com

### **Insinger Machine Co.**

6245 State Road  
Philadelphia, PA 19135  
(215)624-4800  
sales@insingermachine.com